

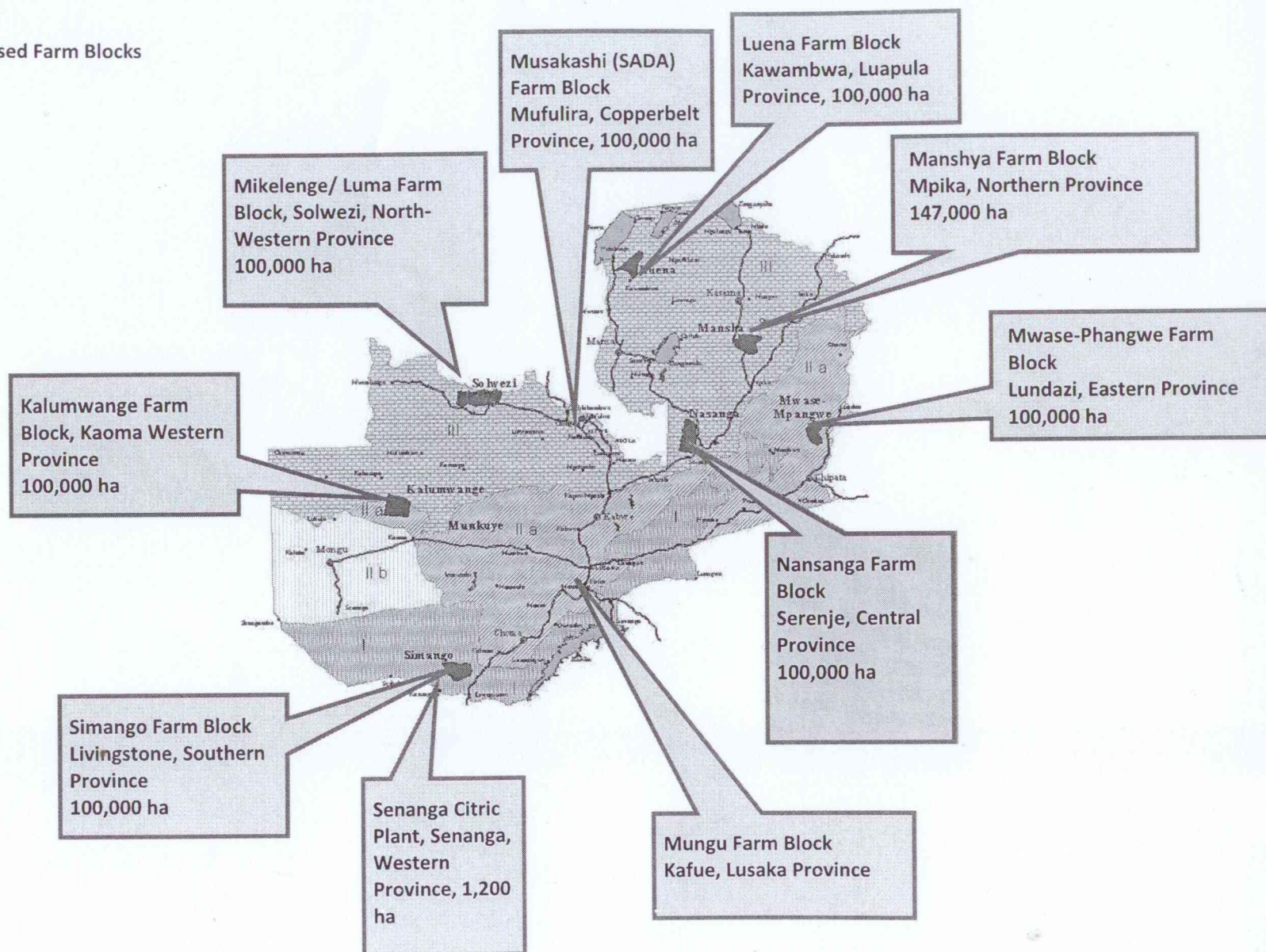


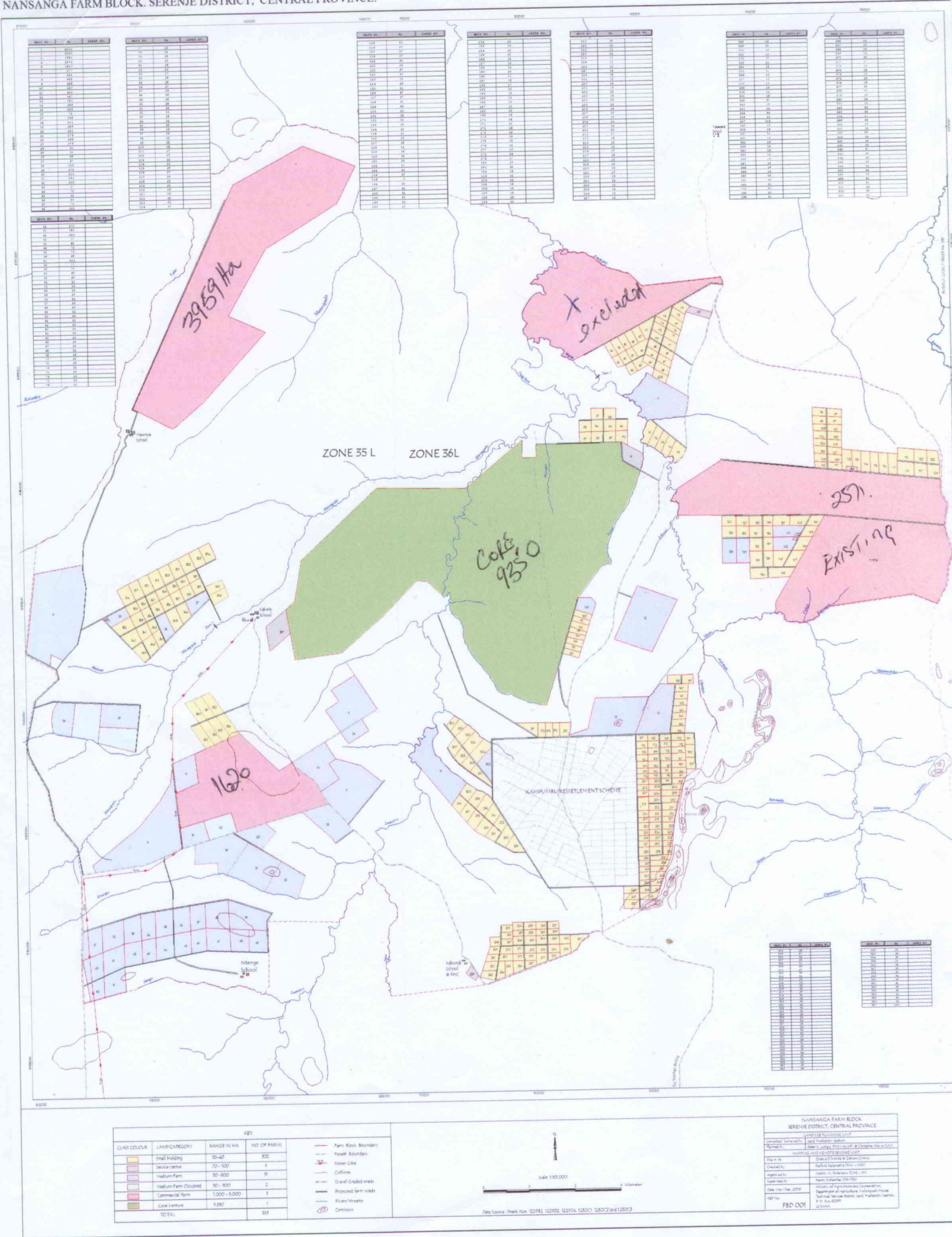
NANSANGA FARM BLOCK PREQUALIFICATION APPLICATION FORM

Strictly Private and Confidential



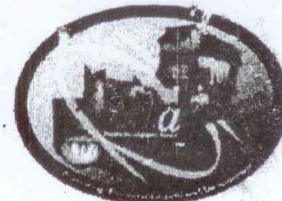
Proposed Farm Blocks







T2 5 Jan 2011



THE GOVERNMENT OF THE REPUBLIC OF ZAMBIA

INVITATION TO PREQUALIFY FOR THE INVESTMENT OPPORTUNITY IN AN AGRO-BUSINESS CORE VENTURE AND LARGE SCALE COMMERCIAL FARMS IN NANSANGA FARM BLOCK, Serenje, Zambia

The Government of the Republic of Zambia ("GRZ" or "Government") has embarked on the development and commercialisation of Farm Blocks in Zambia by making land available for large scale agribusiness investment to the private sector. Now the Government, through the Zambia Development Agency ("ZDA") in collaboration with the Multi-Sectoral Committee on the Farm Block Development, invites applications for prequalification to participate in the acquisition of agricultural land in the Nansanga Farm Block for the purpose of developing an Agribusiness Core Venture (9,350 ha) and/or any one or all of the Commercial Farms (1,620 ha; 2,571 ha and 3,959 ha) expected to spearhead agro-production in the entire Farm Block.

Synopsis of Nansanga Farm Block Project

- 9,350 hectares (ha) of arable virgin land available for Agribusiness Core Venture (Anchor farm)
- 1,620 ha; 2,571 ha and 3,959 ha Commercial Farms
- 356 small and medium size farms of various sizes to serve as units for out-grower scheme(s)
- Located in Central Zambia, off the Great North Road, about 450km from the Capital, Lusaka. Easy access to domestic and export markets
- Favourable climatic and soil conditions for wide range of crops and livestock
- Existing backbone infrastructure: roads, irrigation, power

Business Model

- The Core Investor, as lead investor, will be expected to develop infrastructure within the Core Venture and managing appropriate agro-business activities.
- The Core Venture will support the development of the small, medium and large scale farmers through an out-grower scheme for cash-generating agro-activities to be preferred by the Core Venture.
- The Core Venture will support small, medium and large scale farms in producing and marketing their products.
- The Core Venture will establish processing plants for value addition for farm produce targeted at both domestic and international markets.

Prequalification

Prequalification documentation will be made available on receipt of a signed confidentiality and non-disclosure agreements (NDA) and payment of non-refundable application fees as follows:

1. Core Venture (9,350 ha) – K25,000,000 or US\$5,000.
2. Commercial Farms (1,620ha; 2,571ha or 3,959ha) – K5,000,000 or US\$1,000 per each Commercial Farm.

The NDA is available on request from ZDA (See contact information section). Prequalification documentations include:

- Prequalification application form
- List of supporting documents required for prequalification
- A summary memorandum on Nansanga and agriculture related information

Prequalification Criteria

Entities that meet the following criteria will qualify:

- Applications for the Core Venture are invited from both Zambian and foreign investors. However, applications from foreign investors must have provision for Zambian participation;
- Experience in development of agriculture infrastructure, large scale agriculture; commercialisation and management of an out-grower scheme;
- A minimum of US\$20m shareholders' equity for private operations or a minimum market capitalisation of US\$100m for listed companies; and
- Technical capability: minimum 5,000 ha agri-business operations plus value addition processing units.

Applications may be submitted by individual corporations or consortia. Consortia must have a lead partner interested in no less than 50% of the equity in the consortium, which is capable of fulfilling the above criteria on its own.

Applications and supporting documentation must be deposited in a specially designated tender box at the main reception area of the ZDA by no later than 15:00 Zambian time on Friday 18th February, 2011 (see address below). Submissions, should be clearly labelled with name(s) of the plot(s) of land applied for and should be in five (5) hard copies of which one should be an original. Bids will be publicly opened soon after deadline on 18th February, 2011.

Contact Information

The Director General
Zambia Development Agency
Privatisation House, Nasser Road
P. O. BOX 30819
LUSAKA, ZAMBIA

For further information, please contact:

Email: nansanga@zda.org.zm : Fax: +260 211 225270
Tel: +260 211 220177/222858/227735/236229



27/01/2011

GOVERNMENT OF THE REPUBLIC OF ZAMBIA
Invitation for Applications for
SMALL AND MEDIUM SCALE FARMS
(Nansanga Farm Block, Serenje, Zambia)

The Farm Block Concept

The Government of the Republic of Zambia has embarked on the development and commercialisation of Nansanga Farm Block by making land available for large, medium and small scale investment to the private sector. The whole Nansanga Farm Block is about 100,000 hectares in size. The land has been demarcated to include the following:

- Core Venture and 3 Supportive Commercial farms of varying sizes. (already advertised)
- 310 small and medium scale farms.

The Core Venture will support agro-business activities in the farm block through an out-grower scheme for cash-generating agro-activities. In addition; the Core Venture is expected to establish processing plants for value addition for farm produce targeted at both domestic and international markets.

Location

Nansanga Farm Block is located northwest of Serenje district in Central Province 450km from Lusaka along the Great North Road, about

Infrastructure in the Farm Block

Government has constructed 95Km of a 33KVA backbone electricity infrastructure and 80km of electricity distribution lines including 151 Km of access trunk roads, bridges, and three dams. In addition, boreholes have been sunk in settlements outside the Core Venture.

Invitation for Applications and Non -Refundable Application Fee

The Multi-Sectoral Committee on Farm Block Development through the Commissioner of Lands and Serenje District Council wish to invite applications from Zambian citizens to apply for any of the following farms:

No.	Farm Category	AREA RANGE (hectares)	Number of farm plots available	Non Refundable Application Fee	Number of Forms
1	Smallholders	010-50	259	K250,000.00	1,300
2	Medium farms	51-100	22	K800,000.00	100
3	Medium farms	101-250	18	K1,500,000.00	100
4	Medium farms	251-500	9	K2,000,000.00	50
5	Medium farms	501-900	2	K3,500,000.00	10
TOTAL			310		1,560

Interested Zambian citizen investors shall apply for only one piece of land and must meet the following minimum qualifications:

- Applicants must be of 21 years of age and above
- 30% of available small scale plots shall be set aside for women and other vulnerable groups
- Applicants must show record of ability to finance an agriculture projecting

Application forms are available at the Civic Centre, along Nga'swa Road in Serenje.

Closing Date

Applicants must submit their applications to the Council Secretary, Serenje District Council by no later than 14.30 hours Zambian time on or before 11th February, 2011 addressed to:

Serenje District Council
P.O. Box 850013
Serenje, Zambia

Telephone/Fax: +260 215 382187 / +260211 252288 Ext 212. Cell: 0975 678386

Email: vinkas2001@yahoo.co.uk or nansangafarms@gmail.com

For Further Clarifications please contact the Commissioner of Lands or Council Secretary, Serenje District Council.